Final Report

GENERAL RESEARCH FUND (GRF)

1. **Principal Investigator Name:** Julie Elston
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   **Project Title:** Entrepreneurship Dynamics and Firm Growth in China

   **Funds are requested for:** SPRING 2011

   **Project Start Date:** 3/31/11

   **Co-Investigator Information:** Sandy Chen, College of Business.

2. **Summary Goals of the Work**

   The main goal of the grant was to fund data gathering in China to complete a large firm-level database of Chinese firms. With additional funding from the GRF, we were able to extend our existing data gathering efforts and contracts to enable us to gather a large time series data set of what is now a nearly a 170 firm database in total. In short, the leverage effect of the additional support enabled us to more than double our data collection efforts in China.

3. **Additional Scholarly Activities**

   My co PI and I now have a total of 3 working papers which we are in the process of finalizing for submission to academic journals for publication.

   - “Factors Influencing the Internationalization of Large and Medium Size Enterprises in China’s Restaurant Industry” data analysis complete, writing in progress.
   - “Firm Growth and the Role of Financing in China” data analyses complete, writing in progress.

4. **Use of Funds**

   Per our grants budget, we spend almost $5000 to hire business consultants and students to collect the data. We also had some expenses related to OPE and supplies to copy information. The breakdown is below.
<table>
<thead>
<tr>
<th>Amount Requested</th>
<th>Round to Whole Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>4950</td>
</tr>
<tr>
<td>Wages</td>
<td></td>
</tr>
<tr>
<td>OPE/Fringe Benefit Rates</td>
<td>3000</td>
</tr>
<tr>
<td>Services &amp; Supplies</td>
<td>650</td>
</tr>
<tr>
<td>Travel</td>
<td></td>
</tr>
<tr>
<td>Equipment <em>(items costing over $5,000)</em></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>8600</strong></td>
</tr>
</tbody>
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5. As a direct result of the data that I gathered with this grant, I was able to write and win a related grant from the Oregon Wine Research Institute (OWRI) 2012-2013 on analyzing some of this data for a related study on demand for wine in China. I also plan to contact the Ewing Marion Kauffman foundation to request funding to support a major study on the growth and entry of new firms in China.

THANK YOU FOR YOUR SUPPORT!